

PUBLIC HEALTH

& SAFETY

COMMITTEE

RESOLUTIONS



**Public Health & Safety Committee
Resolution #09-440**

**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

***AWARDING BID FOR PAPER PRODUCTS
AT SUNNY HILL NURSING HOME***

WHEREAS, in order to receive the most competitive price available, the County Executive's Office solicited bids for paper products for Sunny Hill Nursing Home, and

WHEREAS, on November 4, 2009, the Will County Executive's Office opened nine (9) proposals for paper products for Sunny Hill, and

WHEREAS, after reviewing such proposals, the recommendation is to split the award between four (4) vendors: Gordon Food Service of Grand Rapids, MI; LA Port, Chicago, IL; Tri-K Supply, Minooka, IL and Edward Don of North Riverside, IL. The Contract would run in the area of \$72,000 and \$80,000, based upon the individual prices quoted. The actual contract amount will vary depending upon actual amount used and facility census, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby splits the award for the contract for paper products for Sunny Hill Nursing Home to the lowest responsible bidders, Gordon Food Service of Grand Rapids, MI; LA Port, Chicago, IL; Tri-K Supply, Minooka, IL and Edward Don of North Riverside, IL. The Contract would run in the area of \$72,000 and \$80,000, based upon the individual prices quoted. The actual contract amount will vary depending upon actual amount used and facility census.

BE IT FURTHER RESOLVED, that such purchases shall be funded through Sunny Hill Nursing Home's Budget.

BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 17th day of December, 2009.

Vote: Yes _____ No _____ Pass _____ (SEAL)

Nancy Schultz Voots
Will County Clerk

Approved this _____ day of _____, 20____.

Lawrence M. Walsh
Will County Executive

**FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR
BID HISTORY**

ITEM: 2010-21 MISC PAPER PRODUCTS

DEPARTMENT: SUNNY HILL NURSING HOME OF WILL COUNTY

FINANCE COMMITTEE PERMISSION TO BID: N/A BUDGETED ITEM

BID LETTING: OCTOBER 2009

PUBLISHED NOTICE: OCTOBER 2009 HERALD NEWS & DEMAND STAR INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME OF WILL COUNTY BUDGET

BID OPENING: NOVEMBER 4, 2009 3:10 P.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 19 + INTERNET **NUMBER RETURNED:** 9

BIDDER: _____ **TOTAL PRICE**

SEE ATTACHED BID TABULATION SPREADSHEET.

RECOMMENDATION FROM KAREN SORBERO, SUNNY HILL NURSING HOME ADMINISTRATOR, IS TO SPLIT THE AWARD BETWEEN 4 VENDORS: GORDON FOOD SERVICE OF GRAND RAPIDS, MI, LA PORT, CHICAGO, IL, TRI-K SUPPLY, MINOOKA, IL AND EDWARD DON, N. RIVERSIDE, IL.

THE CONTRACT COST WOULD BE IN THE AREA OF \$72,000.00 - \$80,000.00 BASED ON THE INDIVIDUAL PRICES QUOTED. THE ACTUAL CONTRACT AMOUNT WILL VARY DEPENDING ON ACTUAL AMOUNT USED AND FACILITY CENCUS. SEE ATTACHED SPREAD SHEET WITH ACTUALL COSTS PER LINE ITEM.

BID TABULATION SHEET

DEPARTMENT: 2010-21 SHNH, MISC. PAPER PRODUCTS

DUE: 11-4-09, 3:00 P.M.

OPENED: 11-4-09, 3:10 P.M.

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
GORDON FOOD SERVICE GRAND RAPIDS, MI	BID DEP-10% Bond PRIME CERT - Yes ADDENDA - 4	\$ 97,699.51* Yr 2 % - none listed Yr 3 % - none listed % of disc - none listed
INTERBORO PACKING CORP. MONTGOMERY, NY	BID DEP- \$6000 bond PRIME CERT - Yes ADDENDA - 5	\$ 41,858.99* ** Yr 2 % - 10-15% Yr 3 % - 10-15% % of disc - 0%
LAPORT INC. CHICAGO, IL	BID DEP- ck \$ 5,821.96 PRIME CERT - Yes ADDENDA - 4	\$ 58,219.56* Yr 2 % - 7% Yr 3 % - 7% % of disc - 0%
SYSCO FOOD SERVICE DES PLAINES, IL	BID DEP- PRIME CERT ADDENDA	\$ NO BID
ALL AMERICAN POLY PISCATAWAY, NJ	BID DEP - \$ 6,855.00 PRIME CERT - Yes ADDENDA- 1 (3 & 4 late)	\$ 29,013.90* Yr 2 % - 5% Yr 3 % - 5% % of disc - 1%
TRI-K SUPPLIES, INC. MINOOKA, IL	BID DEP- 10% bond PRIME CERT - Yes ADDENDA - 2	\$ 49,349.80* Yr 2 % - 7% Yr 3 % - 7% % of disc - 0%

BIDDER	REQUIREMENTS	TOTAL COST- 1 YEAR
EDWARD DON NORTH RIVERSIDE, IL.	BID DEP- 10% bond PRIME CERT- Yes ADDENDA - 5	\$ 75,492.70* Yr 2 % - none listed Yr 3 % - none listed % of disc – none listed
UNIPAK CORP BROOKLYN, NY	BID DEP PRIME CERT ADDENDA	\$ NO BID
DIRECT SUPPLY	BID DEP PRIME CERT ADDENDA	\$ NO BID
	BID DEP PRIME CERT ADDENDA	\$
	BID DEP PRIME CERT ADDENDA	\$
	BID DEP PRIME CERT ADDENDA	\$

ALSO PRESENT: RITA WEISS, MISSY MIESMER, STEFANIE PACHECO, THOMAS WARD

*partial bid

** minimum order of \$200 or freight charges will be added.



Sunny Hill Nursing Home of Will County

"The Leader in Resident-Centered Care and Active Living"

421 Doris Avenue * Joliet, Illinois * 60433

Telephone (815) 727-8710 * FAX (815) 727-8637

www.willcountyillinois.com

ATTN: County Executive Larry Walsh
County Board Chairman James Moustis
FROM: Karen Isberg Sorbero, Administrator
DATE: December 1, 2009

After carefully reviewing the bids that were received for the disposable paper products bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract totaling \$72,255.04 to the following four bidders:

Gordon Food Service PO Box 1787 Grand Rapids, Mi 49105	\$17,323.20
LaPort 2443 W. 16 th St Chicago, IL 60608	\$15,893.09
Tri-K Supply 2259 Bell Road Minooka, IL 60447	\$21,489.00
Edward Don 2500 S. Harlem Ave. North Riverside, IL 60546	\$17,549.75

As demonstrated by the attached bid history and tabulation, out of the 9 bidders (three bids were "NO BIDS"), the four responsible bidders are being awarded the items for which they provided the lowest cost. One company, Interboro Packaging provided price quotes, but were disqualified in 2006 due to poor condition of product upon receipt, hostile delivery problems and their complaints that the orders were not large enough. With this history, I decided to continue to disqualify this vendor.

Please contact me if you have any further questions or concerns.

Thank you.

ITEM #	DESCRIPTION	Quantity - # per case/how many cases	GFS	GFS 1st year	GFS Total Amt. Awarded	INTER BORO "A"	INTER BORO "B"	INTER BORO "C"	INTER BORO "D"	INTERBORO "A"	INTERBORO "B"	INTERBORO "C"	INTERBORO "D"
#18	STYROFOAM	12 cases	14.75	\$177.00									
#19	STYROFOAM	12 cases	8.25	\$99.00	\$99.00								
#20	STYROFOAM	280 cases	17.85	\$4,647.00									
#21	PAPER CUPS 5	24 cases	98.75	\$2,370.00									
#22	DISPOSABLE	20 cases	83.40	\$1,648.00									
#23	DISPOSABLE	15 cases	23.10										
#24	DISPOSABLE	19 cases	13.75	\$206.25	\$206.25								
#25	DISPOSABLE	15 cases	28.96	\$404.40	\$404.40								
#26	DISPOSABLE	8 cases	32.85	\$262.80	\$262.80								
#27	DISPOSABLE	100/4	78.98	\$306.24									
#28	DISPOSABLE	4 cases	81.78	\$327.04									
#29	DISPOSABLE	9 cases	107.48	\$944.70									
#30	DISPOSABLE	9 cases?	21.77	\$190.62	\$190.62					12.94			
#31	DISPOSABLE	18 boxes	21.11	\$379.98									
#32	PLASTIC BAG	5005	29.44	\$147.20						14.48			
#33	DISPOSABLE	1000/20	16.93	\$338.60	\$338.60						28.00		

ITEM #	DESCRIPTION	Quantity - # per case/how many cases	GFS	GFS 1st year	GFS Total Amt. Awarded	INTER BORO "A"	INTER BORO "B"	INTER BORO "C"	INTER BORO "D"	INTERBORO "A"	INTERBORO "B"	INTERBORO "C"	INTERBORO "D"

total:
 2nd yr increase
 2nd yr total
 3rd yr increase
 3rd yr total

INTERBORO "E"	LAPORT	Laport 1st year	Laport Total Amt. Awarded	ALL AMER POLY	TRU-K SUPPLIES	TRI-K 1st year	TRI-K Total Amt. awarded	EDWARD DON	Ed DON 1st year	Ed Don Total Amt. Awarded
		7%	\$1,112.52			7%	\$1,504.23			
		7%	\$17,005.61			7%	\$22,893.23			
			\$1,180.39				\$1,608.53			
			\$18,196.00				\$24,602.76			



**Public Health & Safety Committee
Resolution #09-441**

**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

**AWARDING CONTRACT FOR THERAPY SERVICES AT
SUNNY HILL NURSING HOME**

WHEREAS, in order to obtain the most competitive rates for consistent and high quality skilled therapies (physical therapy, occupational therapy and speech therapy) for Sunny Hill's residents in need of Medicare based therapies, and to lower the daily rate that is charged by our therapy company for these services, proposal for therapy services was solicited, and

WHEREAS, on November 24, 2009, the County Executive's Office opened four (4) proposals to provide therapy services (physical, occupational, and speech) at Sunny Hill Nursing Home, for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses, and

WHEREAS, recommendation for this proposal was made by Sunny Hill Administration and the County Executive's Office to award the bid to Alliance Rehab of Oakbrook, IL. A total cost estimation cannot be given since the proposal was based upon percentages and various funding sources. See attached Proposal History and Attachments, and

WHEREAS, the Public Health & Safety Committee has concurred with this recommendation, with such funding to be included in the appropriate 2010 Budget.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby awards the contract to provide therapy services (physical, occupational, and speech) at Sunny Hill Nursing Home to Alliance Rehab, Oakbrook, IL for a term of one (1) year with two (2) optional one (1) year renewals, if the County so chooses.

FURTHER BE IT RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

Adopted by the Will County Board this 17th day of December, 2009.

Vote: Yes _____ No _____ Pass _____ (SEAL)

Nancy Schultz Voots
Will County Clerk

Approved this _____ day of _____, 20____.

Lawrence M. Walsh
Will County Executive

FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR
PROPOSAL HISTORY

ITEM: 2010-20 THERAPY SERVICES

DEPARTMENT: SUNNY HILL NURSING HOME OF WILL COUNTY

COUNTY EXECUTIVE PERMISSION TO BID: N/A BUDGETED ITEM

FINANCE COMMITTEE PERMISSION TO BID: N/A BUDGETED ITEM

BID LETTING: NOVEMBER 9, 2009

PUBLISHED NOTICE: NOVEMBER 2009, HERALD NEWS & INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME OF WILL COUNTY BUDGET

BID OPENING: NOVEMBER 24, 2009, 11:10 A.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 7 + INTERNET **NUMBER RETURNED:** 4

BIDDER:

THE COMPREHENSIVE GROUP, GLENVIEW, IL

ALLIANCE REHAB, OAKBROOK, IL

GENESIS HEALTHCARE, KENNETT SQUARE, PA

KINDRED HEALTHCARE, LOUISVILLE, KY

ATTACHED IS RECOMMENDATION FROM KAREN SORBERO, SUNNY HILL NURSING HOME ADMINISTRATOR, TO AWARD BID TO **ALLIANCE REHAB, OAKBROOK, IL**, FOR A ONE (1) YEAR CONTRACT, EFFECTIVE JANUARY 2, 2010 THROUGH JANUARY 1, 2011, WITH TWO (2) ONE (1) YEAR OPTIONAL RENEWALS.

BID TABULATION SHEET

**DEPARTMENT: #2010-20 THERAPY SERVICES
 SUNNY HILL NURSING HOME, WILL COUNTY**

DUE: 11-24-09, 11:00 a.m. OPENED: 11-24-09, 11:10 a.m.

BIDDER	BID COMPLIANCE	REFERENCES
The Comprehensive Group Glenview, IL	Bond: P/C: Form: Addenda:	NO BID
Alliance Rehab Oakbrook, IL	Bond: \$20,000.00 P/C: YES Form: YES Addenda: 2	3 INCLUDED
Genesis Healthcare Kennett Square, PA	Bond: \$20,000.00 P/C: YES Form: YES Addenda: 2	3 INCLUDED
Kindred Healthcare (People First Rehab) Louisville, KY	Bond: P/C: Form: Addenda:	NO BID
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	
	Bond: P/C: Form: Addenda:	

ALSO PRESENT: Rita Weiss, Missy Miesmer, Stefanie Pacheco, Karen Sorbero



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www.willcountyillinois.com

ATTN: County Executive Larry Walsh
County Board Chairman James Moustis
FROM: Karen Isberg Sorbero, Administrator
DATE: December 1, 2009

After carefully reviewing the bids that were received for the Skilled Therapy (Rehab) services for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract to ALLIANCE REHAB SERVICES.

Out of the two responsible candidates, Alliance Rehab submitted the highest reimbursement level opportunity for Sunny Hill. Their references were top notch with service to four Illinois county nursing homes, including DuPage Convalescent Center. Though the current vendor, Genesis Rehab Services has provided an exceptional level of quality service to our facility for the past six years, it is our hope that Alliance Rehab will provide a higher level of quality service with an increased reimbursement result.

Please contact me if you have any further questions or concerns.

Thank you.

	Genesis	Alliance	Current Rate
Medicare A			
UH	97.71	92.57	92.80
VH	67.86	64.29	64.41
H	44.11	41.79	41.89
M	20.36	19.29	19.93
L	6.11	5.79	
Medicare B	75% Fee Schedule	75% Fee Schedule	
OR Consulting	\$0	\$60/hr	
PR Consulting	\$0	\$60/hr	
Speech Consulting	\$0	\$60/hr	
Adm/Nursing Consulting/In-services	\$0	\$60/hr 1 per quarter n/c	

References for Alliance:

Jim Holbrook, Senior VP of Operations, Lutheran Life Communities
 Uses Alliance in all 5 homes and has for the last 10 years.
 Largest home they use them at is in Arlington Heights - 492 units.
 Medicare census/reimbursement continues to improve at all homes.
 Would highly recommend Alliance.

Larry Carlson, CEO, Franciscan Sisters of Chicago
 Has used Alliance since the day they started in business (10 years)
 Uses Alliance at all of their homes.
 "Best reimbursement rate we have ever had."
 "Cream of the Crop"
 "Wouldn't even think about changing companies."
 Staff retention very good. Have never had to address this issue.

Beth Welsh, Administrator, DuPage County Convelesent Center
 Has used them for the last 4 years and just went out to bid and will renew with them again.
 Very pleased with staff retention, high outcomes, managing the case load, and reimbursment rates.

FYI - DuPage's rehab program is overseen by a speech therapist not a nurse.